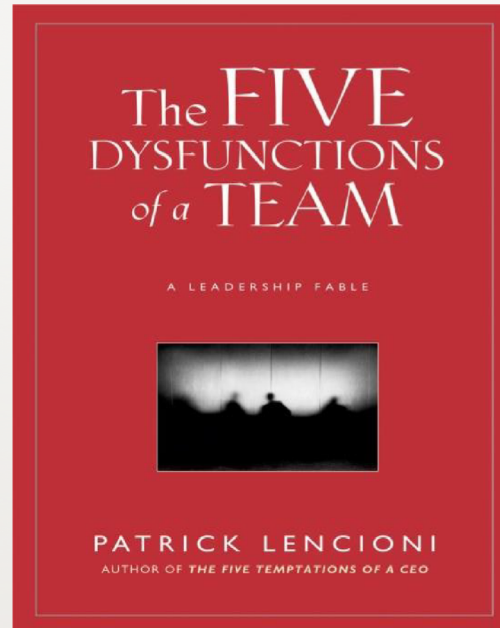


# Building a Team Out of Dysfunction

Overcoming Five Dysfunctions to Build a Cohesive Team







**The fear of being vulnerable with team members prevents the building of a foundation of trust within the team.**



## Overcoming Dysfunction One: **Embrace Vulnerability**

- ★ Admit weaknesses and mistakes
- ★ Ask for help
- ★ Accept questions and input about areas of responsibility
- ★ Give one another the benefit of the doubt before arriving at a negative conclusion
- ★ Take risks in offering feedback and assistance
- ★ **Appreciate and tap into one another's skills and experiences**
- ★ **Offer and accept apologies without hesitation**





Teams that lack trust are incapable of engaging in unfiltered and passionate debate of ideas; instead resorting to veiled debate and guarded comments.

## Overcoming Dysfunction Two: **Welcoming Conflict**

- ★ Have lively, interesting meetings
- ★ **Extract and exploit the ideas of all team members**
- ★ Solve real problems quickly
- ★ Minimize politics
- ★ Put critical topics on the table for discussion



The lack of clarity or buy-in prevents team members from making decisions they will stick to.



## Overcoming Dysfunction Three: Buy In & Commitment

- ★ Creates clarity around direction and priorities
- ★ Aligns the entire team around common objectives
- ★ Develops an ability to learn from mistakes
- ★ Moves forward without hesitation
- ★ Changes direction without hesitation or guilt



The need to avoid interpersonal discomfort prevents team members from holding one another accountable for their behaviors and performance.

## Overcoming Dysfunction Four: Holding Each Other Accountable

- ★ Ensures that 'poor performers' feel pressure to improve
- ★ Identifies potential problems quickly by questioning one another's approaches without hesitation
- ★ Establishes respect among team members who are held to the same high standards
- ★ Avoids excessive bureaucracy around performance management and corrective action



## Overcoming Dysfunction Five: The Team – NOT The Individual

- ★ Retains achievement-oriented team members
- ★ Minimizes individualistic behavior
- ★ Enjoys success and suffers failure acutely
- ★ Benefits from individuals who subjugate their own goals/interests for the good of the team
- ★ Avoids distractions

## How Members of Cohesive Teams Behave



- Trust one another
- Engage in unfiltered conflict around ideas
- Commit to decisions and plans of action
- Hold one another accountable for delivering against those plans
- Focus on the achievement of collective results

# **Addressing and Overcoming the Five Dysfunctions**

To begin improving your team and to better understand the level of dysfunction you are facing, ask yourself these simple questions:

- 1. Do team members openly and readily disclose their opinions?**
- 2. Are team meetings compelling and productive?**
- 3. Does the team come to decisions quickly and avoid getting bogged down by consensus?**
- 4. Do team members confront one another about their shortcomings?**
- 5. Do team members sacrifice their own interests for the good of the team?**



Thank you for attending and for all your energy, passion, and time you give to make an impact in your schools and communities.

**Frank Reyes**

**President**

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# The Five Dysfunctions of a Team

By Patrick Lencioni

Instructions: Use the scale below to indicate how each statement applies to your team. It is important to evaluate the statements honestly and without over-thinking your answers.

3 = Usually  
2 = Sometimes  
1 = Rarely

- 1 \_\_\_\_\_ Team members are passionate and unguarded in the discussion of issues.
- 2 \_\_\_\_\_ Team members call out one another's deficiencies or unproductive behaviors.  
Team members know what their peers are working on and how they
- 3 \_\_\_\_\_ contribute to the collective good of the team.  
Team members quickly and genuinely apologize to one another when they
- 4 \_\_\_\_\_ say or do something inappropriate or possibly damaging to the team.  
Team members willingly make sacrifices (such as budget, turf, head count) in
- 5 \_\_\_\_\_ their departments or areas of expertise for the good of the team.
- 6 \_\_\_\_\_ Team members openly admit their weaknesses and mistakes.
- 7 \_\_\_\_\_ Team members are compelling, and not boring.  
Team members leave meetings confident that their peers are completely
- 8 \_\_\_\_\_ committed to the decisions that were agreed on, even if there was initial disagreement.
- 9 \_\_\_\_\_ Morale is significantly affected by the failure to achieve team goals.  
During team meetings, the most important and difficult issues are put on the
- 10 \_\_\_\_\_ table to be resolved.  
Team members are deeply concerned about the prospect of letting down their
- 11 \_\_\_\_\_ peers.  
Team members know about one another's personal lives and are comfortable
- 12 \_\_\_\_\_ discussing them.  
Team members end discussions with clear and specific resolutions and calls
- 13 \_\_\_\_\_ to action.
- 14 \_\_\_\_\_ Team members challenge one another about their plans and approaches.  
Team members are slow to seek credit for their own contributions, but quick
- 15 \_\_\_\_\_ to point out those of others.

Scoring. Combine your scores for the preceding statements as indicated below:

Dysfunction 1: Absence of Trust	Dysfunction 2: Fear of Conflict	Dysfunction 3: Lack of Commitment	Dysfunction 4: Avoidance of Accountability	Dysfunction 5: Inattention to Results
Statement 4 _____	Statement 1 _____	Statement 3 _____	Statement 2 _____	Statement 5 _____
Statement 6 _____	Statement 7 _____	Statement 8 _____	Statement 11 _____	Statement 9 _____
Statement 12 _____	Statement 10 _____	Statement 13 _____	Statement 14 _____	Statement 15 _____
Total	Total	Total	Total	Total